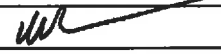


# SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

|            |   |                    |   |
|------------|---|--------------------|---|
| Contractor | <u>The Regents of the University of California,</u> | Division/Section:  | <u>SFHN\</u>  |
|            | <u>UCSF School of Medicine (UCSF),</u>              | DPH CIO:           | <u>Bill Kim</u>  |
| Address    | <u>3333 California Street, Suite 315</u>            | DPH Administrator: | <u>Winona Mindolovich</u>   |
|            | <u>San Francisco, CA 94143</u>                      | Program Manager:   | <u>Winona Mindolovich</u> Phone <u>206-5619</u>   |
| Contact    |   | Contract Analyst:  | <u>Arlene Lee</u> Phone <u>554-2938</u>   |

**Request for approval of a new contract with The Regents of the University of California, UCSF School of Medicine (UCSF), in the amount of \$120,799, for a specialized consulting engagement whereby UCSF will evaluate the current Department of Public Health IT landscape and create a 10 year cost analysis to extend the Electronic Medical Records system currently in use by the University to the Department of Public Health for the term of June 15, 2015, to December 31, 2015 (7 months).**

☐ Profit
 ☒ Non-Profit
 ☐ DBE
 ☐ RFP – Number: \_\_\_\_\_ Date: \_\_\_\_\_  
☒ New
 ☐ Renewal
 ☐ Mod
 ☒ Sole Source

Number of years DPH has been doing business with this organization: \_\_\_\_\_

10+

| <u>CONTRACT INFORMATION:</u> | <u>Prior</u><br><u>Transaction</u><br>(new) | <u>Proposed</u><br><u>Transaction</u><br>6/15/15 – 12/31/15 | <u>Annualized</u><br><u>Difference</u> |
|------------------------------|---|---|--|
|------------------------------|---|---|--|

## Funding Sources :

|                              |  |           |           |
|------------------------------|--|-----------|-----------|
| General Funds (General Fund) |  | \$107,856 | \$107,856 |
| Contingency Amount           |  | \$12,943  | \$12,943  |
| TOTAL DPH REVENUES           |  | \$120,799 | \$120,799 |
| CONTRACT TOTAL               |  | \$120,799 | \$120,799 |
| ANNUAL AMOUNT OF CONTRACT    |  | \$107,856 | \$107,856 |
| Agency Funds                 |  | -\$0-     | -\$0-     |
| Contract FTE                 |  | N/A       | N/A       |

## PROPOSED:

| <u>Mode(s) of Service &amp; Unit of Service Definition</u> | <u>No. of Clients</u> |                   | <u>Number of Units</u> | <u>Unit Cost (avg.)</u> |
|--|-----------------------|-------------------|------------------------|-------------------------|
|  | <u>N/A</u>            | <u>Duplicated</u> |                        |                         |
| Research and analysis service                              | N/A                   | Unduplicated      | 856 Hours              | \$105.00/hr             |
| Optional Analysis  |                       |                   | 171 Hours              | \$105.00/hr             |

**Explanation of Service Change and Variances:**

This is a new contract.

**Monitoring Report/Program Review & follow-up:**

The contract will be monitored in accordance with all applicable Departmental procedures.

**Nondiscrimination and Cultural Competency:**

The Contractor will participate in applicable cultural competency requirements for the upcoming year.

**Sole Source:**

Under section 21.42 of the Administrative Code, and due to the unique nature of the proposed services the Department has determined that this contract is a Sole Source for the following reasons:

The University has implemented and is operating a fully functional and integrated Electronic Medical Records (EMR) system. A feature of the system in use by the University, is the ability for current users of the EMR, when certified by the EMR manufacturer, to extend its license to partner agencies via an Application Service Provider (ASP) model. The proposed consulting engagement between the University and the Department will undertake a detailed and thorough analysis of both the University's and Department IT infrastructure, and will also develop a detailed 10 year cost analysis of such an arrangement.

The detailed analysis will involve a thorough examination of the University's current technical environment which can only be performed by the University itself due to the proprietary nature of information that will be needed to be assessed in order to complete the analysis and deliver the 10 year cost analysis. In addition, both the University and the Department, as a function of their long standing Affiliation Agreement, share many resources such as an interconnected computer network, integrated clinical and operational functions, and the joint delivery of direct patient care to a highly specialized and complex patient population. All of the afore mention items must be considered in the evaluation and can only be evaluated by the University and Department.

**Other Significant Issues:**

The San Francisco Department of Public Health ( the "Department") utilizes various Electronic Health Record ("EHR") systems within SFGH and throughout the San Francisco Health Network (SFHN). The primary EHR used to identify patients, register, bill and keep a clinical repository is Siemens (now Cerner) INVISION/LCR. This product was purchased in the mid-1990s and at the time was considered state of the art. Now twenty years later it is lacking the suite of integrated products that make up a modern her.

This year Cerner purchased several parts of Siemens healthcare, which included INVISION/LCR. Cerner stated that while INVISION/LCR will be supported it will not have any upgrades and will not meet the meaningful use stage III standards. SFGH is currently not meeting meaningful use stage II and will see almost a \$1M in Medicare penalties each year beginning in 2017 if it continues with the current system.

The proposed study is essential in evaluating the cost of one option to implement a new EHR system.

**Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director: N/A****Appointed Regents**

Richard C. Blum  
William De La Peña, M.D.  
Gareth Elliott  
Russell Gould  
Eddie Island  
George Kieffer  
Sherry L. Lansing  
Monica Lozano  
Hadi Makarechian  
Eloy Ortiz Oakley

Norman J. Pattiz

John A. Pérez

Bonnie Reiss

Fred Ruiz

Sadia Saifuddin

Richard Sherman

Bruce D. Varner

Paul Wachter

Charlene Zettel

**Ex Officio Regents**

Jerry Brown, Governor of California and ex officio Regent

Gavin Newsom, Lieutenant Governor and ex officio Regent

Toni Atkins, Speaker of the Assembly and ex officio Regent

Tom Torlakson, State Superintendent of Public Instruction and ex officio Regent

Janet Napolitano, President of the University and ex officio Regent

Sheldon Engelhorn, Alumni Regent

Karen Leong Clancy, Alumni Regent

**Recommendations:**

The Department recommends approval of this contract.